



**KARC I**  
**(Kansas Association of Residential and  
 Commercial Inspectors)**  
**And**  
**The Heartlands Regional InterNACHI Chapter**

**EARN 7 CE's for Annual Educational Requirements**

Fee is \$55 for Chapter Members  
 \$75 for Others - Includes Seminar, Lunch, Breaks, Handouts

**Home Inspectors Seminar – Saturday / Sept 17, 2022**

**Social Distancing Practiced & Masks Optional**

**Only 26 Seats Left - Don't Get Left Out - Register Now**

8:30 - 9:00 / Registration

9:00 - 9:15 / New Business / Introductions

9:15 - 11:45 / **Defensive Report Writing to Help Lower Your Liability**

This session, informs and engages inspectors in a presentation that details how to minimize risk and maximize protection from meritless claims.

This session will help a home inspector recognize how to: write a more thorough inspection report according to their SoP and the inspector's own observations; use terminology like **"no visible evidence"** for their own protection; understand and practice the **3 main functions of their report**; develop report comments that help lower liability and protect the client; realize the importance to **communicate in writing** the need of correcting defects. We will also the risks in exceeding their "Standards-of-Practice".

11:45 - 12:15 / **Legislative Issues for Inspectors in 2023**

For the last several years home inspectors in Kansas and Missouri have been threatened with un-needed and burdensome licensing attempts pushed by another profession (the Realtors), and in Kansas the Realtors have been aided

by a handful of home inspectors based in Wichita stating they speak for about 250-260 inspectors in Kansas (actually they're mostly just a mailing list).

Many newer inspectors don't know who the special interest groups are **OR** that these groups try to put requirements on **US** that they themselves don't have.

Due to the pandemic and other legislative priorities; the hard work by some of the veteran inspectors in **InterNACHI**, **ASHI**, **the Engineers**, sympathetic legislators, and a few consumer groups these onerous were stopped.

However Bills will be brought up again **AND** in Kansas the Realtors are telling their members getting you **LICENSED** is their **#1 Legislative Goal for 2023**.

12:15 - 12:45 / **Lunch (provided in your registration fee)**

12:45 - 1:15 / **Legislative Issues Con't**

1:15 - 3:45 / **Your Business - Take Off / The Flight / The Landing**

Many newer inspectors or those wanting to become a multi-inspector company have expressed an interest in learning more about starting and operating a successful company; marketing, sustaining and growing it; we will discuss the right and wrong way of doing business and practical approaches to develop systems and processes to help you start, maintain and expand your business; and then at some point in your career developing a profitable exit strategy.

#### **LOCATION:**

6 Miles West of I-35 / off I-435 at the Midland Drive Exit

**Hampton Inn & Suites**

16555 Midland Drive

Shawnee, KS 66217

#### **QUESTIONS or More Info:**

Call Dan Bowers (918) 816-0607 (cell) / (816) 455-8787 (off)

Email: [theholmescompany@hotmail.com](mailto:theholmescompany@hotmail.com)

## Register Here

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